

## 60-year Dublin family firm's spin-out lights upon EV opportunity

### Energy services subsidiary of 60-year-old ECI Lighting is driving a new opportunity for electric vehicle charging as a service across Ireland.

[ECI Energy](#), an energy services subsidiary of the ECI Lighting family business that has been keeping Ireland lit up for more than 60 years, is investing in a new strategy to deploy electric vehicle (EV) charging stations around Ireland.

ECI Lighting was established in 1960 by the Hanratty Family. Its ECI Energy subsidiary, which was spun out as a subsidiary in 2018, has allocated to deploy commercial and industrial clients a best-in-class network of charging stations.

ECI Energy has been offering Irish and UK customers 'Lighting as a Service' (LaaS) retrofits that are fully-funded, installed and maintained.

Its new 'Electric Vehicle charging as a Service' agreement will cover a three year period during which the client will be in a position to charge EV vehicles on their sites either for their own fleet or for their visitors. There is also an option to bill tenants or car park users with intelligent cloud-based software which is included in the offering. The fee will start from just €7 per day (plus VAT) per charger.

### Light up, light up

"This is a fantastic opportunity for large scale energy users to install an EV infrastructure in their building for absolutely no upfront cost," explained Mark Connolly, director of ECI Energy.

"The positive financial and environmental impact our investment will create is something which we can all be proud of. This funding and technical offer will jump start our clients on a path to sustainability."

Privately held ECI Energy distributes to more than 250 wholesale channel partners from its Dublin,

Cork and Belfast offices. Its award-winning in-house architectural lighting design team have delivered projects such as RCSI in Dublin (RIAI Ireland's Favourite Building 2018), Trinity College, DIT Grangegorman, Dublin Port, St. Vincent's Hospital, Oracle EMEA HQ (Lighting Project of the Year 2018), The Law Society, Deloitte, and Dublin Airport.

Connolly told *ThinkBusiness* that ECI Energy has four verticles which offer Lighting as a Service, EV charging as a service, and energy monitoring and verification cloud software (M&V) as well as energy consultancy for large multinationals that are looking to become more sustainable.

"The energy business has allowed ECI Lighting to diversify in the energy services space and partially transform from a 60-year-old product-only company to a dynamic services based business."

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